

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 06439 230813Z

21

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 002939

R 230515Z DEC 75

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 6417

UNCLAS STOCKHOLM 6439

FOR: BIC/OIM:TRAFTON

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: COMMERCIAL PROGRAM: PRINTING & GRAPHIC ARTS EXHIBITION,  
MARCH 16-19, 1976 PROCUREMENT

1. THIS CABLE REPLIES TO SPECIFIC LEADS RECEIVED FROM OIM  
IN CABLES NOTED BELOW.

2. REF USDOC 16484: SALES MANAGER RAYMOND DAHL OF ADDRESSOGRAPH-MULTIGRAPH AB ENTHUSIASTIC REGARDING SHOW BUT DECISION RESTS ON SIZE OF 1976 SEMINAR/TRADE FAIR BUDGET TO BE ALLOCATED SHORTLY.

3. REF. USDOC 16601: A) JOHN HINTON OF CAST MFG. LTD. DECLINED PARTICIPATION FOR CAST MFG. INC. BECAUSE PRODUCTS ARE COMPONENTS USED IN MANUFACTURING GRAPHIC EQUIPMENT, WHEREAS SHOW IS AIMED AT END-USERS OF FINISHED GRAPHIC EQUIPMENT. HINTON VERY PLEASED WITH TRADE CENTER SHOWS. OIM PLEASE NOTE COMPANY'S DESIRE TO PARTICIPATE IN STC SHOW IN FIELD OF HYDRAULICS, PNEUMATICS, OR MACHINERY COMPONENTS. B) KARL MUELLER OF FIFE EUROPE GMBH DECLINED PARTICIPATION DUE TO SIMULTAFNEOUS EXHIBITION IN LENINGRAD. C) MR. KRAUSE OF REDACTRON GMBH WILL PARTICIPATE HAS FORWARDED KIT AND INSTRUCTION LETTER TO AAKE HEDENSTROEM AT AGENT FACIT AB.

4. REF. USDOC 16484, 17089; NO DECISION AVAILABLE YET FROM SALES MANAGER EDHAGEN AT GUMMAELIUS TRADING AB FOR KING UNCLASSIFIED

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PRESS AND ALPHATYPE.

5. REF. USDOC 17758: MR. KORS OF SIMCO NEDERLAND B.V. AWAY  
TRAVELLING, SALES MANAGER KELHOUT INTERESTED IN SHOW AND  
WILL DISCUSS WITH KORS SOONEST POSSIBLE.  
STRAUSZ-HUPE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Draft Date:** 23 DEC 1975  
**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
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